



WELCOME TO COMPSOC

WEEK 4 - INTRODUCTION TO BIG TECH AND AUTONOMOUS DRIVING



WHAT CAN I DO WITH THIS INFORMATION?

- Rebuild Krapatoa (Let me know!)
- DIY Autonomous Vehicle w/Arduino, Raspberry Pi or similar (Lancaster University: Gerald Kotonya, Stephen Monk & others)
- Elden Ring playing robot (YouTube: Mike Boyd)
- Trackmania Reinforcement Learning (Youtube: Yosh)
- Deep Learning Institute Course (Nvidia)
- AI Researcher
 - Meta
 - Microsoft
- Product Manager
 - Google
 - Tesco
- Research Assistant
 - Adobe
 - Arm
- Software Engineer
 - Amazon
 - Palantir



**YOU WILL NOT KNOW EVERYTHING BY
THE END OF TONIGHT**

AND THAT'S OK, YOU'RE NOT SUPPOSED TO



**BUT HERE'S SOMEONE THAT
DOES**



CLAYTON JORGENSEN

Intro to Big Tech and Autonomous Vehicles

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Choose Your Own Adventure

Focus Areas:

- Autonomous Driving: Technical Deep Dive
- Autonomous Driving: Market Economics, Competitive landscape, Outlook
- Career Advice

Tesla 2018

- Quality Engineering Intern, Tesla Model 3 GA
- Helped ramp production from 1000-5000 cars per week during model 3 “Production Hell”
- Slept in the Fremont Factory with Elon
- Introduced me to Autonomy



Waymo 2019-2023



- Systems Safety Engineering Intern, Trucking
- Technical Product manager, Behavior Planner
 - Planning and control PM lead for Wet Roads, rain, puddles
 - Implemented behavior planner features for AV Trucking like smart lane selection, route optimization
 - Husky PM spokesperson at CES and *Road Dog Truckers* (15 million listeners)

Aurora 2023-2024

- Led Nominal Highway driving (ACC, Lane Keeping, Merges, Contender Handling, Lane Changes)
- Led Scenario Coverage Analysis for Autonomous Trucking Hillclimbing -> Do we have enough events / Data to prove that we are safe?



Nvidia 2024 - ?

- Technical PM lead for Nudging in classical planning
 - End to End lead
- Plannet Technical PM lead
 - Plannet will replace the Nvidia Classical planner with ML Motion Planning
- Team Mandate: Beat Tesla FSD



Project Pure



Autonomy

5 Levels of Autonomy

Level 0 - No autonomous features at all

Level 1 - Any single autonomous feature like cruise control or auto braking

Level 2 - Any combination of 2 or more autonomous features like lane keeping and ACC

Level 3 - Liability switches to the driver from the car, car must request a takeover

Level 4 - Full autonomous driving with no human intervention in limited scenarios

Level 5 - Full autonomous driving in all scenarios

The Fundamental Questions of Autonomy

Where Am I?

What's Around Me?

Where Do I Want To Go?

How Do I Get There?

Did I do It Right?

Where am I?

Mapping:

- **HD maps** are created prior to driving on a road and have many hardcoded elements embedded in the road e.g. lanes, stoplines, speed limits, road boundaries
- **Perception mapping** is experimental, but may allow better scalability of autonomous driving

Localization:

- Uses GPS to give a $\sim 10\text{m}$ accurate placement of the car on the map
- Correlates perception data with HD map to increase precision to $\sim 5\text{ cm}$ accuracy



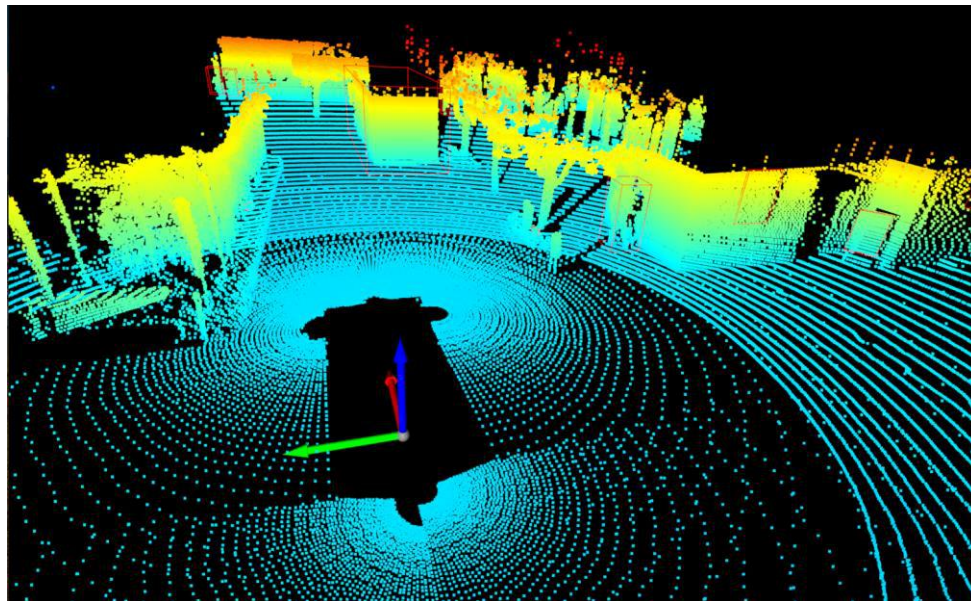
What's Around me

Perception

- Hardware strategies: Camera, Lidar, Radar, Microphone, Ultrasonics
- Generates and consumes high density point clouds 10x per second
- Uses ML to classify points as various object types

Prediction

- Uses contextual information and doppler info from point cloud to get agent position, velocity, acceleration
- Uses existing state and ML to infer next 1-10 seconds of motion



Where Do I want to Go?

Router:

- Consumes start and end point from hailing and known safe pick up and drop off points.
- Consumes Google maps route
- Generates more detailed instructions from HD maps
- Sends waypoints of desired destination every second to Planner
- Generates a “router cost” the longer or more the planner deviates from the cost



How do I get there?

Planner Consumes

- Maps, Perception, Router, Prediction, Control / safety limits

Classical Planning:

- Utilizes above as input to a human tuned cost function that optimizes for Safety, Comfort, and Progress
- Many heuristics / tuned issues.
- Pros: you know what it's going to do
- Cons: Whack-a-mole issues

ML Planning:

- Takes raw inputs, drives outputs, which are labeled as good and bad trajectories
- Good trajectories are used to train ML to optimize for a better path
- Pros: More elegant solution, optimizes more complex paths
- You don't know exactly what you're going to get.

Controls: Consumes planner trajectory and actually moves vehicle actuators

How did I do? (Simulation and Evaluation)

Knowing if you built a good self-driving car is almost as difficult as building it in the first place:

- Difficult events are very rare: 1 fatal event / 25 million miles driven
- Getting enough exposure for training can be very expensive.
- Simulation can upsample hazardous events, but is often inaccurate
- How do you determine safe behavior?

Sim and Eval

Simulation:

- Taking onroad data that is carefully curated by engineers and building a virtual version of what happened
- Modifying the digital scene to have more challenging situations
- Running tweaks to the planner to see how it would run in hypothetical situations
- Creates “must pass sets” that gate keep the new software from regressing
- Allows the software to make mistakes that don't harm anyone

Eval:

- Measures how the car actually performs on road (also used in simulation)
- Comfort Metrics
 - Breaking strength (m/s^2)
 - Proximity to objects
 - Gforces
 - Steering Jerk
- Progress metrics
 - Time to arrival
 - Frequency of getting stuck
- Safety metrics
 - Stopping distance
 - Wait elements ignored
 - Broken road rules

Other Considerations

- **Getting Stuck:** Level 4 companies need infrastructure to rescue stuck vehicles
- **Weather:** Lidar and other sensors degrade in rain, fog and snow. Control limits are not reliable in slippery conditions
- **Driving requires breaking the law:** Many driving situations become unsafe or impossible to navigate if you follow the letter of every law.
- **Magnified PR Risk:** Any autonomous crash is magnified in the news
 - Cruise Was killed by a single fatality
 - Uber Killed its autonomous program after a single fatality

What happens when it all comes together



Self Driving Economics

Market Segments / Players

L2

- Ford (Blue Cruise)
- GM (Super Cruise)
- Tesla (Autopilot)
- Kinda Everyone making cars

L2++

- Tesla (FSD)
- Mercedes (IDC5)
- Nvidia (DRIVEAV)
- Chinese Companies: BYD, NIO, Zeekr, Baidu, Xpeng

L3

- Mercedes (Drive Pilot)

L4

- Waymo (1000 Vehicles)
- Baidu CN (500 Vehicles)
- Cruise (paused)
- Aurora (trucking)



L2++ Market

Market is underdeveloped in the US, as the tech isn't that great yet

- \$99.00 / mo subscription to FSD
- 283.4 million
- TAM:
 - Current Tesla FSD Revenue: **\$ 114.3 M**
 - If all US vehicles are at \$99.00 /Mo Sub **\$ 28.34 B**

Pros

- Requires lowest level of Tech Development
- Cheapest sensing
- No HD maps (Highly Scalable)
- Reduces cognitive load of driving

Cons

- Doesn't actually give time back to drivers
- As of Today, More dangerous than People
- Small Tam

L4 Taxi Market

Developing Market in the US

- 2023 Ride-hailing Market **\$53.88B** (2023 US revenue)
- Waymo Estimates **\$2T** annual Robotaxi market unlocked by lower prices for customers at scale

Pros

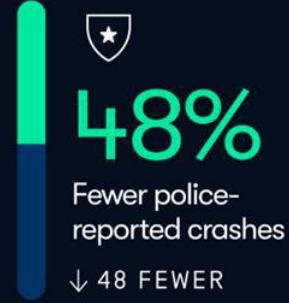
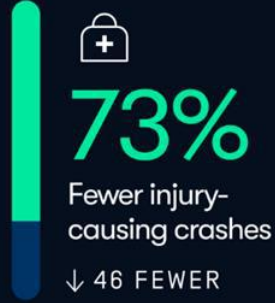
- Already safer than people
- Large Tam, gets even larger
- True Value added: Safety, Economics of Scale, Reduced Car Ownership, Time back to riders
- Insurance / energy savings

Cons

- Extremely difficult to do
- High operational costs, maintenance, warehouses, etc.
- Surge demand, how to store vehicles during off hours
- Not scalable (HD Maps Reliant)
- Longtail solutions are not easily solved w/out human fallback

Making roads safer for all, today

In our first 22 million miles:



compared to a human driving the same distance in the cities where we operate.

L4 Trucking Market

US Trucking Market

- 2024 **\$200B Paid to Truckers**
- 2030 Target of **\$1T**

Pros

- Economics driven: Saves money on 3 biggest unit costs: Drivers, Fuel, Insurance
- Saves overhead on driver turnover -> 150% average driver turnover at
- Simpler ODDs than Robotaxi
- Easier Operations management (trucking operations require little disruption)
- Improved delivery time for goods (no service hour restrictions)
- Improved

Cons

- Extremely difficult to do
- Failures are highest stakes
- Highest regulatory hurdle (Teamsters Union)
- Complicated support infrastructure (loading unloading trailers, etc.)

Career Chat

- How to get a Job: The Two Hour Job Search
- Big Company vs. Small Company
- Gradschool





COMING UP!

THIS FRIDAY:.....BAR CRAWL

THIS WEEKEND:.....DURHACK

NEXT WEEK:.....INTRO TO OPEN SOURCE

WEEK 6:.....HACK SHEFFIELD



THANKS ALL!!!

IT'S ONLY A MATTER OF TIME UNTIL SOME COUNTRY SINGER MAKES
A SONG ABOUT HOW EVEN THEIR SELF-DRIVING CAR LEFT THEM